# **College of Business Minors**

Office of Academic Advising 106 McCool Hall 662.325.1890

#### **BUSINESS STUDENTS PURSUING A MINOR**

**COB students may obtain a minor in all EXCEPT General Business**. COB students may be eligible for a double major and should see an academic advisor in 106 McCool.

# NON-BUSINESS STUDENTS PURSUING A MINOR

Non-Business students may broaden their education as well as expand their competitiveness in the job market with a minor in business. Students interested in pursuing a minor should consult with their major advisor to determine which one would best compliment their major.

Non-Business students should follow these steps:

- Twelve (12) hours must be taken at the MSU main campus in Starkville.
- 2. You must meet the required 2.50 MSU AND Overall GPA. Only one D is accepted in the minor courses.
- Complete the Request to Add a Minor in the COB Academic Advising Center (106 McCool Hall) or online www.business.msstate.edu/curstu/undergrad/advising/mi nors/index.php
- 4. Follow the course requirements and pre-requisites. No course substitutions are allowed.
- COB enforces pre-requisites due to its prestigious AACSB accreditation. Consider pre-requisites when choosing a minor course. (Shown beside the courses)
- In order to ensure recognition for a minor, include the minor on the application for your degree. The minor and major must be declared simultaneously.
- 7. The minor will be recorded on the transcript, but does not appear on the diploma.

### MINORS AVAILABLE

#### **ACCOUNTING - 15 Hours**

This minor is complimentary to other majors and offers basic career preparation including public, private and governmental accounting.

Note: Offered through the School of Accountancy. Visit 300 McCool Hall or call 325-1631 for more info.

# Required:

ACC 3023	Intermediate Accounting I (B or better in ACC 2013 &
2023)	

ACC 3033 Intermediate Accounting II (C or better in ACC 3023)

Choose any 3 of the following:		
ACC 3003	Accounting Info Systems I (Same as for ACC 3023)	
ACC 3013	Cost Accounting (Same as for ACC 3023)	
ACC 3053	Accounting Info Systems II (C or better in ACC 3003)	
ACC 4013	Income Tax I (B or better in ACC 2013)	
ACC 4063	Income Tax II (ACC 4013 or consent of instructor)	
ACC 4033	Auditing (C or better in ACC 3003 & ACC 3023)	
ACC 4023	Advanced Accounting (C or better in ACC 3033)	
ACC 4043	Municipal & Gov Accounting (C or better in ACC 3023)	

# **BUSINESS ADMINISTRATION - 21 Hours**

Prepare for entrance into the world of business and/or the MBA program. Students will become familiar with basic concepts and techniques necessary for analyzing business environments, making sound business decisions, and planning one's career.

#### Choose any 7 of the following:

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BL	2413	Legal Environment of Business
*ACC	2013	Financial Accounting
ACC	2023	Managerial Accounting (ACC 2013)
EC	2113	Macroeconomics
*EC	2123	Microeconomics
*FIN	3123	Financial Management (ACC 2013; BQA 2113
	or equi	ivalent; & EC 2123)
MKT	3013	Principles of Marketing (Jr. Standing)
MGT	3113	Principles of Management (Jr. Standing)
*BIS	3233	Management Information Systems
BQA	2113	Business Statistical Methods I (BIS 1012 or
	equiva	lent & MA 1613 or MA 1713)
*BQA	3123	Business Statistical Methods II (BQA 2113 or
equivalen	t)	

<sup>\*</sup>Pre-requisites for the MBA program. (B or better).

#### **BUSINESS INFORMATION SYSTEMS - 15 Hours**

Students interested in business and technology may wish to pursue a minor in Business Information Systems. Typical career paths range from programmer to systems analyst, database administrator, network administration, IT manager, and Chief Information Officer.

Note: A minimum GPA of 3.00 is required in the 15 hours.

#### Required:

BIS 1523 Web Development I BIS 2523 Web Development II (BIS 1523)

# Choose any 3 of the following:

BIS 3523 Advanced Languages I (BIS 1523 & 2523, or 6hrs of computer programming)

BIS 3753 Business Database Systems (BIS 1523 & 2523, or 6hrs of computer programming)

BIS 4113 BIS Security Management (BIS 3233 or any 3hrs of computer-related coursework)

BIS 4513 Microcomputers and Networks (BIS 3523 or equivalent, or any 3hrs of computer-related coursework)

BIS 4523 Business Programming w/ COBOL (repl. Adv Lang II) (BIS 1523 & BIS 2523; or 6hrs computer programming)

BIS 4533 Decision Support Systems (BIS 3233 or equivalent)

BIS 4753 Structured Systems Analysis & Design (BIS 1523 & 2523 or any 6hrs of computer programming)

BIS 4763 BIS Senior Seminar (Sr. Standing, BIS 1523 & 2523, and 9hrs of upper-level BIS courses or consent of instructor)

#### **INSURANCE - 15 Hours**

This minor provides students with the expertise to pursue insurance related careers such as insurance underwriter, sales/agency management, claims adjustor, financial planner and actuary. The insurance minor enhances many existing business majors including business administration, business information systems, management, and marketing. The minor also complements many non-business majors such as mathematics, statistics, communication, and psychology.

#### Required:

INS 3103 Principles of Insurance (*Jr standing*) INS 3203 Property and Casualty Insurance INS 3303 Life and Health Insurance INS 4503 Enterprise Risk Management (INS 3103)

### Choose one of the following:

INS 3403 Financial Planning (FIN 3123)

INS 3503 Employee Benefits

#### **ECONOMICS - 15 Hours**

Select at least 15 hours of economics coursework. Three hours from finance (FIN), agricultural economics (AEC), IE 3913 or FO 4113 may be applied with approval from the advisor.

Note:, ECON minors must have grades of C in all upper level (3000-4000 level) ECON courses.

# Required:

EC 2113	Principles of Macroeconomics (Sophomore Standing)
EC 2123	Principles of Microeconomics (Sophomore Standing)

#### Choose any 3 of the following:

CHOOSE any	y 3 of the following:
EC 3113	Intermediate Macroeconomics*
EC 3123	Intermediate Microeconomics*
EC 3333	Managerial Economics
EC 3423	Economics of Regulation & Antitrust
EC 3513	Comparative Economic Policy
EC 4000	Directed Individual Study
EC 4183	US Economic History
EC 4213	Personnel Economics
EC 4223	Labor Law & Employment Policy
EC 4233	Labor Economics (EC 2113, 2123 & 3123)
EC 4303	International Economic Development
EC 4323	International Economics
EC 4423	Public Finance (EC 2113, 2123 & 3123)
EC 4433	State & Local Finance
EC 4523	History of Economic Thought
EC 4643	Economic Forecasting & Analysis
EC 4713	Industrial Organization
EC 4990	Special Topics in Economics

\*Offered fall and spring and once during the summer.

#### **ENTREPRENEURSHIP - 16 Hours**

In partnership with the MSU Entrepreneurship Center, the College of Business offers a minor in Entrepreneurship to help MSU students prepare for launching and growing new business ventures. The entrepreneurship minor is available to any MSU student, regardless of major. The Minor in Entrepreneurship is designed to complement the Engineering Entrepreneurship Certificate program by allowing engineering majors to benefit from more advanced coursework in entrepreneurship.

#### Required:

MGT 3323 Entrepreneurship (Jr. Standing or Consent of Instructor) MGT 3333 Field Studies in Entrepreneurship (MGT 3323 or Consent of Instructor)

BL 4243 Entrepreneurship Law (Fall only) (BL 2413 & MGT 3323) FIN 4323 Entrepreneurial Finance (C or better in FIN 3123 or IE

MKT 4423 Strategic Brand Management (MKT 3013) GE 3011 Engineering Entrepreneurship Seminar

#### FINANCE - 15 Hours

Engineering, pre-med, communications, and agribusiness majors benefit from this minor. Students improve understanding of the management of financial institutions and the management of financial assets (such as personal, organizational, and governmental funds as well as business assets).

#### Required:

3123 Financial Management (ACC 2013; BQA 2113 or FIN eauivalent: & EC 2123)

3723 Financial Markets & Institutions (B or better in FIN 3123)

FIN 4223 Intermediate Financial Management (B or better in FIN 3123)

4423 Investments (B or better in FIN 3123)

FIN or REF elective at 3000-level or above

#### **MANAGEMENT - 18 Hours**

Students in areas ranging from engineering to landscape architecture may wish to pursue careers requiring the management of people.

#### Required:

MGT	3113	Principles of Management (Jr. Standing)
MGT	3513	Intro Human Resource Management (Jr. Standing or Consent
of Instr	uctor)	
MGT	3813	Organizational Behavior (MGT 3113)

Choose any 3 of the following:		
MGT	3323	Entrepreneurship (Jr. Standing)
MGT	3333	Field Studies/Entrepreneurship (MGT 3323 or Consent of
	Inst.)	
MGT	3713	Family Business Management
MGT	3823	Responsible Leadership (Jr. Standing)
MGT	4153	Management Seminar (Sr. Standing)
MGT	4533	Advanced Human Resource Management (MGT 3513 or
	Consent	t of Inst.)
MGT	4543	Compensation Management (MGT 3513)
MGT	4563	Staffing in Organizations (MGT 3113 & MGT 3513)
MGT	4613	Cross-Cultural Management (MGT 3113)

#### **MARKETING - 18 Hours**

Students in areas ranging from communications to human sciences may wish to pursue careers requiring the use of marketing activities.

# Required:

MKT	3013	Principles of Marketing (Jr. Standing)
MKT	4413	Consumer Behavior (MKT 3013)

# Choose any 4 of the following:

MKT	3323	International Logistics (Jr. Standing)
MKT	3213	Retailing (MKT 3013 & Jr. Standing)
MKT	3933	International Marketing (MKT 3013 & Sr. BUS/MKT)
MKT	4033	International Transportation (MKT 3323 & Jr.)
MKT	4113	Personal Selling (Jr. Standing)
MKT	4123	Advertising (MKT 3013 or Consent of Instructor)
MKT	4143	Sales Management (MKT 3013 & MGT 3113)
MKT	4213	Internet Marketing (MKT 3013)
MKT	4223	Social Media Marketing (MKT 3013)
MKT	4313	Physical Distribution Management (BQA 2113 & MKT
	3013)	
MKT	4333	International Supply Chain Management (MKT 3323,
	BQA 21	113, & Jr. Standing)

MKT 4423 Strategic Branding Management (MKT 3013) MKT 4533 Marketing Research (MKT 3013 & BQA 3123)

MKT 4613 Services Marketing (MKT 3013)

# **Business Analytics-15 Hours**

The Minor in Business Analytics is comprised of 15 hours on analytics skills and applications. Students can select from the following:

# Analytics Skills (choose 3 out of 4);

BQA	4413/6413 Business Forecasting & Predictive Analytics
	(BQA 3123 or equivalent)
$D \cap A$	1422 /6422 Pusings Decision Applytics (BOA 2122 or

BQA 4423/6423 Business Decision Analytics (BQA 3123 or equivalent)

ECON 4643/6643 Econ Forecasting & Analysis (EC 2113, EC 2123 & BQA 2113 or equivalent)

BIS 3753 Business Database Systems (BIS 1523 & 2523 or any 6hrs of computer programming)

#### Analytics Applications (choose 2):

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ACC	3003	Accounting Systems I (B or better in ACC 2013 & ACC	
	2023)		
ACC	3053	Accounting Systems II (C or better in ACC 3003 or BIS	
	1012)		
BIS	3753	Business Database Systems	
BIS	4533	Decision Support Systems (BIS 3233 or equivalent)	
CSE	4503	Database Management Systems	
CSE	4633	Artificial Intelligence	
FIN	4243	Senior Seminar in Financial Management	
FIN	4423	Investments	
MKT	4333	International Supply Chain Management	
	(MKT 3	3323, BQA 2113, & Jr. Standing)	
MKT	4533	Marketing Research (MKT 3013 & BQA 3123)	
MKT	4033	International Transportation (MKT 3323 & Jr.	
	Standir	ng)	

#### **SUPPLY CHAIN LOGISTICS 15 Hours**

Since every organization is dependent on logistics and supply chain systems, students in areas as diverse as engineering, agribusiness, human sciences, or business may benefit from this minor. Students gain an understanding of core supply chain management functions such as operations, transportation, and distribution. The minor in Supply Chain Logistics is comprised of 15 hours. Students can select from the following:

#### Required Courses:

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MKT	3013	Principles of Marketing (Jr. Standing)	
MKT	3323	International Logistics (Jr. Standing)	
MKT	4333	International Supply Chain Management (MKT 3323,	
	BQA 21	113, & Jr. Standing)	

#### Choose any 2 of the following:

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MKT	4113	Personal Selling (Jr. Standing)
MKT	4143	Sales Management (MKT 3013 & MGT 3113)
MKT	4313	Physical Distribution Management (BQA 2113 & MKT
	3013)	
BQA	4413	Business Forecasting & Predictive Analytics (BQA
	3123 o	r equivalent)
BOA	4423	Business Decision Analytics (BOA 3123 or equivalent)

MKT 3213 Retailing (MKT 3013 & Jr. Standing)

The minor in Supply Chain Logistics is available beginning with the fall 2022 semester